

RAMONA BUSINESS COMMUNITY NEWSLETTER

APRIL 2019 | VOLUME 34 | NO. 4

PRESIDENT'S MESSAGE



President Bob Krysak

As you all know, we have embarked on a “Shop Local” campaign which we continue to expand and build upon in an effort to change the culture of Ramona residents to keep their business local. In doing so, we have received a comment from a valued long-standing Chamber member who does not reside in Ramona that we are prejudicing their business by focusing attention on local Ramona businesses. This cannot be further from the truth. We support and endorse any member business that is either physically located in Ramona or does business in Ramona with equal dedication.

All Chamber members are part of the Chamber family and our commitment is to ensure that all members benefit from Chamber activities and opportunities, regardless of their physical location or proximity. All members enjoy the benefits of the networking

opportunities, presence on the Chamber website, inclusion in our mobile app, and referrals upon request as well as a myriad of other benefits.

Service to our membership and the community of Ramona is what drives the Chamber and its dedicated staff and board now and always. As I have said many times, a rising tide lifts all boats, and that is our goal each and every day for our members, regardless of their location. We certainly appreciate the input and encourage our membership to share openly with us their concerns and ideas. We are all in this together.

Be sure to secure your ticket to the Ramona Studio Tour on Saturday, April 13th and Sunday, April 14th. The tickets are going fast, and you don't want to miss out on this great opportunity to visit and interact with local artists who open their studios to the public to showcase their creations. We have a thriving art community here in Ramona starting with our great 2Create Gallery and extending to the many artists who live and create their masterpieces in our community. Support for the arts is a critical component of a community's success, and the Chamber supports the local Ramona art community wholeheartedly.

For the past few years, we have been conducting monthly Last Wednesday Workshops. Originally held on Wednesday morning, we

recently switched the workshops to lunch hour to try to bolster attendance and to make it easier for our members to attend and benefit from the great information presented by our speakers. Despite the change, attendance has been wanting. A great deal of effort goes in to putting together the speakers, setting up the room, buying snacks and beverages and conducting the event. The information presented is valuable for small business owners and it allows another networking opportunity for our members. You know the old saying, the definition of insanity is doing the same thing over and over again expecting a different result. We certainly want to provide benefits for our members, but they have to be well received to be production for all. We will give the process a couple more cycles, and I would encourage everyone to make an effort to attend. If attendance does not improve, we will be forced to discontinue the workshops. I have learned a great deal attending these workshops and know they would be beneficial for all of our members. But it makes no sense to keep offering a benefit that the members do not seem interested in. Please keep an eye out for the e-mail announcing the workshop and make an effort to attend. You won't be sorry!

President - Bob Krysak

MISSION STATEMENT

The mission of the Ramona Chamber of Commerce is to develop and maintain a climate for viable economic growth, to promote loyalty to and networking for local businesses and to demonstrate an outstanding leadership role in our community.



**Chamber
of Commerce**

1306 Main Street Suite 103

Ramona, CA 92065

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Fax: (760) 789-1317

E-mail: rcstaff@ramonachamber.com

www.ramonachamber.com

Executive Directors

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Karen Domnitz 619-884-7654

Secretary Ramona Community Foundation
Cindy Galloway 760-271-1194

Treasurer Chase Bank
Paul Zawilenski 760-703-2353

Immediate Past President Judson Real Estate
Sally Westbrook 760-525-4888

Directors

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760-877-3134

Kathleen Cole Jewelry World & Loan
760-789-2048

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310-995-9442

Carol Fowler MJN Real Estate
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Madison Kirkman McKeen Motor Car Society
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Susan McCormick Ramona Sentinel
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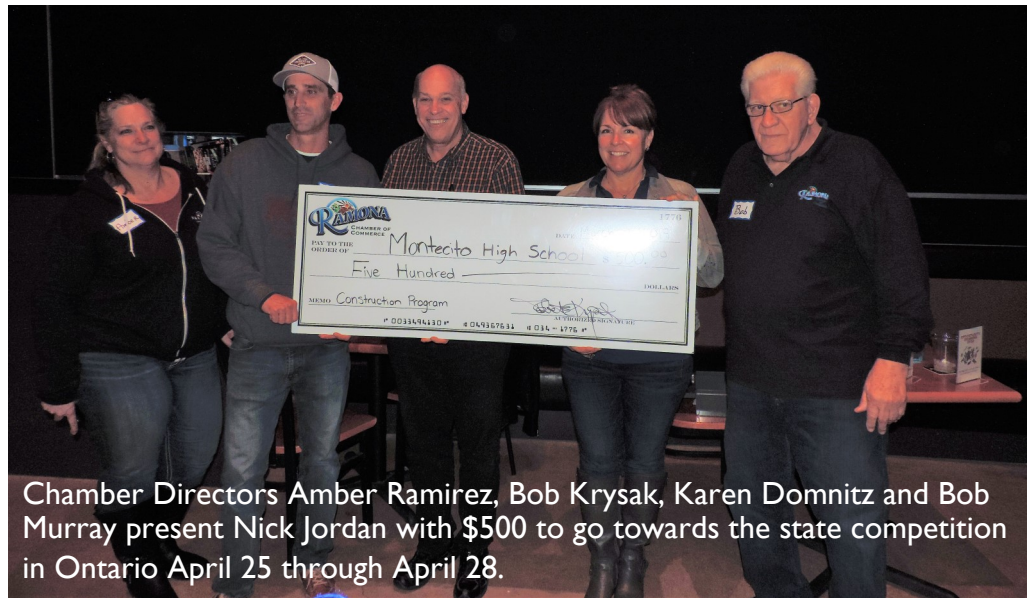
RAMONA CHAMBER OF COMMERCE CORNER

Country Fair and Junior Fair Reunite!

The Ramona Country Fair and Ramona Junior Fair are reunited this year for a week of family fun. Starting July 26th the Junior Fair kicks off the summer celebration and continues with the Country Fair August 1st until August 4th. Vendor applications and sponsorships are available for the Country Fair. Contact our office at 760-789-1311 or rcstaff@ramonachamber.com for more information and volunteer opportunities.

Chamber donates \$500 to Montecito's SkillsUSA

Last month, we helped send Montecito High School Construction SkillsUSA students to the State Competition in Ontario. A check for \$500 was presented to construction SkillsUSA teacher, Nick Jordan, during the Ramona Mainstage Mixer. Bob Krysak called on members to also donate to the program and help send the talented students to the state competition which takes place April 25 to April 28.



Chamber Directors Amber Ramirez, Bob Krysak, Karen Domnitz and Bob Murray present Nick Jordan with \$500 to go towards the state competition in Ontario April 25 through April 28.



Thank you John Jones!

John Jones, owner of Kamps Propane, was presented a Lifetime Achievement certificate for all his community support and volunteerism to the Chamber and other nonprofit organizations over the years. John and his wife Shelia moved to Texas in March 2019 to enjoy their retirement.

Presale Tickets for the Taste of Ramona

Presale tickets for the Taste of Ramona happening Saturday, October 12th 2019 are now available online at TasteofRamona.com. Only 342 tickets remain. Reserve your ticket and save \$5. To sponsor this popular event, please call 760-789-1311.



Renewing Members

<u>MEMBER</u>	<u>SINCE</u>
Mesa Grande Band of Mission Indians	2000
North County Health Services	2001
Ramona Cemetery District	2005
W.T. Kirkman Lanterns	2009
Estates Tree Service	2011
Juanita's Bookkeeping & Tax Service	2013
Affordable Treasures	2014
Djj Vineyard	2014
MJN Real Estate	2014
2Create Gallery	2015
Dunkin Donuts/Baskin Robbins	2015
Ferrellgas	2015
RE/MAX Direct/Tarrah Roane	2015
Here with Hope Foundation	2016
Marinade on Main	2016
Ramona Locksmith/PJ's Lock & Safe	2016
Cowhig Investments	2017
F7 Productions	2017
FORUS	2017
Gerald P Cote CPA APC	2017
Michael's House Inc.	2017
RE/MAX Direct/Lori Patenaude	2017

Plant and Craft Sale

sponsored by
www.RamonaGardenClub.com

April 27th 9AM-2PM
Ramona Library Parking Lot

Gently Used Garden
Decor and Tools

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Bulbs, Perennials,
Cuttings, Native Plants**

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Ramona Mainstage Owner Orrin Day and Staff Member Armando.



Bee Bee Wilson, Maggie Johnson, Maya and Charlotte Jensen.



Manny Pasternack and Shawn Fabean.



Jared Domnitz and Ambassador Lisa Andregg.



Chambers members promote the Ramona Music Fest.



Pasty Heald and Debby Novak of Friends of the Library.



Amber Ramirez won a Happy Spring basket donated by National Property Inspections.



Bee Bee and Lili enjoy food from Ramona Old Town BBQ.



Heather McGhee won four tickets to Queen Nation and Jared Domnitz won a headlight restoration package from Fix Auto.

The Ramona Mainstage Networking Mixer, hosted by Orrin Day, was a marvelous time for members, directors, ambassadors, and guests. The venue provided lots of space for members to network, promote upcoming events and grub down on food from Old Town BBQ. The \$1000 Rollover jackpot winner was not present, so we implemented a new rollover method of randomly selecting a chamber member until one was present to collect \$100. That lucky winner was FORUS as Maureen Robertson was present at the mixer. Other special surprises included Orrin Day's raffle of concert tickets such as UB40 and Queen Nation, A Tribute to Queen. Everyone had a amazing time. Join us at Fix Auto Central Ramona for the Carnival Networking Mixer on April 18th.

BE TOTALLY AMUSED AND EXCITED!

**FIX AUTO CENTRAL
RAMONA PRESENTS
CARNIVAL
NETWORKING
MIXER**

April 18, 2019 | 5:30 PM to 8:00 PM

ADMISSION:

\$5 FOR MEMBERS

\$10 FOR GUESTS

Join us for food, drinks, opportunity drawings,
networking and fun!

HOSTED BY: FIX AUTO CENTRAL RAMONA

543 MAIN STREET, RAMONA, CA 92065



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WORKSHOP

Allie Campbell Presents
“Outside the Barrel Marketing”
April 24th-NOON @ Ranch Events

Ramona Main Street Parade

May 11th @ 10am
13th St. to 5th St.



Ramona Family Naturals MARKET

Connections Over Coffee
7:30 am - 9:00 am



2nd Wednesday
networking
social at Ramona
Family Naturals!
325 6th Street

CHAMBER CALENDAR

April 2019

- 05 **Rancho Land Co. Ribbon Cutting.....406 16th St Ste. 102 Noon**
- 05 Ramona Open Studios Tour Kickoff.....438 Main St., 5pm-8pm
- 09 Executive Board of Directors Meeting.....Chamber Office, 8am
- 10 Connections Over Coffee.....325 6th Street, 7:30am
- 13-14 Ramona Open Studios Tour.....Ramona, 10am to 4pm
- 16 Board of Directors Meeting.....Chamber Office, 8am
- 18 Networking Mixer @ Fix Auto Central Ramona.....543 Main St. 5:30pm-8pm
- 20 **Olive Tree Wellness Center Ribbon Cutting.....1210 Olive St., 12pm**
- 24 Last Wednesday Workshop.....872 Main St., Noon

May 2019

- 02 **Sprung Insurance Agency Ribbon Cutting.....1721 Main St. Ste. 101, 4:30pm**
- 08 Connections Over Coffee.....325 6th Street, 7:30am
- 08 **Sunbelt Rentals Ribbon Cutting.....1306 Main St. Ste. 103, Noon**
- 14 Executive Board of Directors Meeting.....Chamber Office, 8am
- 16 Networking Mixer @ H5 Financial.....311 12th St., 5:30pm-8pm
- 19 3rd Sunday SocialLocation TBA, 2pm-4pm

You're Invited...



Rancho Land Co.
April 5th @ NOON
406 16th St. Ste. 102

OLIVE TREE
WELLNESS CENTER

April 20th @ NOON
1210 Olive Street



Sprung Insurance Agency, Inc
May 2nd @ 4:30pm
1721 Main St. # 101

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Ramona American Graffiti Cruise



April 18th @ 6:30pm

Ramona Artisan Market



1st & 3rd Sundays
10am - 5pm
316 Main St.

Kamps
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UPCOMING COMMUNITY EVENTS

April 2019

- 05 Ramona Open Studios Tour Kickoff.....438 Main St., 6pm-8pm
- 05 First Friday Art Party.....438 Main St., 6pm
- 06 San Vicente Club Hometown Hoedown.....24157 San Vicente Rd., 5:30pm
- 06-07 Meet the Winemaker Weekend.....www.ramonavalleyvineyards.com
- 13 Cruis'n Ramona Car Show.....434 Aqua Ln., 10am-2pm
- 13 Ramona Music Fest.....421 Aqua Ln., Noon to 6pm
- 13-14 Ramona Open Studios Tour.....Ramona, 10am to 4pm
- 18 Ramona American Graffiti Cruise Starts.....Main St., 6:30pm
- 27 Garden Club Plant Sale.....1275 Main St., 9am to 3pm

May 2019

- 11 Ramona Main Street Parade.....Main St. Ramona, 10am
- 11 Chili Cook-Off.....421 Aqua Ln., 12pm
- 11 Hearts and Hooves Therapy/Hee Haw Place Donkey Fest.....12pm to 4pm
- 17-19 Ramona Rodeo.....421 Aqua Ln.

Have an event you want to list on the community calendar? Visit RamonaEvents.com to submit your event and view the online calendar.



Vendor Applications & Sponsorships Now Available

RamonaCountryFair.com

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PROMOTE YOU!

Promote yourself or your business by donating an item, gift certificate, service or basket to our mixer opportunity drawings.

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CRUIS'N RAMONA CAR SHOW

APRIL 13
10 AM TO 2 PM

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Ramona Artists OPEN STUDIOS TOUR

Brad Begent
 Dave Begent
 Molly Begent
 Caroline Boydston
 Lynette Bredow
 Kitty Cantrell
 Kathleen Cook
 Antonie Cosentino
 Donna Davis
 Susan DePriest
 Lyn Feudner
 Tom Grubbé
 Karen James
 Susan Keighley
 Linda Kelly
 Lindsay Lawlor
 Johnathan Martinez
 Jerry Meloche
 Tracy Potter
 Charlene Pulsonetti
 Dennis Schlentz
 Lori Sutherland
 Dave Vargo
 Kathi Vargo
 Pamela Wilder
 Nancy Wiley
 Helen Wilson
 Victoria Wilson-Schultz
 (presented by John Schultz)

Presented by Ramona Chamber of Commerce



\$10
Per Person

Saturday & Sunday

April 13 & 14, 2019 10 am to 4 pm

Ticket: Ramona Chamber of Commerce 1306 Main St., Suite 103 | 760-789-1311
Locations: At any of the artists' studios on the days of the tour

Self-Guided Tour
 of 28 Artists' Work
 at 15 Private
 Art Studios

Event Sponsors: 2Create Gallery
Art is Everything



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KRYSAK & ASSOCIATES

Artist Sponsors: Clendenen Group/Century 21 Award • Karen Domnitz/Century 21 Award
 Farmers Insurance/Ramirez Agency • The Java Hut • Jewelry World and Loan • Kahoots Feed & Pet Store
 Ramona Chamber of Commerce • Richardson Recycling of Ramona • San Vicente Resort
 Daniel's Market/Daniel Vengler • Daniel & Norma Vengler • Danica & Natalie Vengler



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Ramona

MUSIC

Fest



Saturday, April 13, 2019 – 12 to 6 pm

Ramona Outdoor Community Center – 421 Aqua Lane

Free Admission – Free Parking



Shirthouse Band
Bluegrass, Country & Southern Rock



Ron's Garage Band
Classic Rock and Original Music



Best Current and Classic Rock & Roll



Flathead Sixx
Classic and Southern Rock

Beer - Wine - Food - Auctions - Raffle - Hourly Door Prizes
Large Kid Zone - VFW Auxiliary SWAP Meet in Parking Lot (Free admission)

Enter to Win: 4 Disneyland Park Hopper Passes

Website: www.ramonamusicfest.org

Phone and Email: 760.533.4884 info@ramonamusicfest.org

All Proceeds Support Ramona Youth Programs

Ribbon Cutting Ceremony for Cyndi Celaya and Wasa Sushi!



Cyndi Celaya, real estate agent of Century 21 Award, has joined the chamber. Read her message below.

“I have been a Real Estate Professional for over 9 years, and I am proud to tell you that I earned the Honor of Circle designation – that means I have helped hundreds of people either sell their home and property so that they could achieve their new dreams and goals and by helping people realize the “American Dream” of owning their very first new home! As a Real Estate Professional my approach has always been on building lasting relationships based upon commitment and trust, and my top priority is ALWAYS my client. I love to talk to people, however, I do know the importance of listening because understanding a person’s concerns and desires are essential. I look forward to the opportunity to prove this to you and add you to my list of happy clients!” For more information, please see <http://cyndicelaya-realestate.com/>.



On March 27th, we celebrated the grand opening and ribbon cutting ceremony for Wasa Sushi. Owner Sam Hannosh, his family and staff were there for the celebration along with Chamber Directors and Ambassadors. During the ceremony, Sam talked about how he partnered with previous owner of the Da Tuna Shack to reopen the popular sushi joint as Wasa Sushi. New to the sushi business, Sam express his gratitude towards his staff and head chef for their continuous support and guidance. Sam spoke of his strong family values and how his customers are his family.

The sushi bar features burgers, sandwiches, salads, bento boxes and more! Wasa Sushi is open Tuesday through Friday from 11am to 9am. On weekends they are open from 1pm to 9pm. Visit Wasa Sushi for lunch or dinner at 1140 Main Street # 107. For more information and to review their menu visit, <http://wasasushibar.com/>.

AWARD WINNING SPEAKER, #1 BEST SELLING AUTHOR,
HABIT PERFORMANCE STRATEGIST, & SUCCESS COACH
KEYNOTE SPEAKER ERIK SWANSON

WHO: BEST SELLING AUTHOR, SPEAKER & HABITS COACH
WHAT: BUSINESS BUILDING & HABITS TRAINING SESSION
WHEN: 12:00 pm WEDNESDAY MAY 29th
WHERE: Ranch Events Center – 872 Main St, Ramona, CA 92065



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- *CLOSING SKILLS TO GAIN TRUST AND THE ULTIMATE YES*
- *BUILDING A POWERFUL MEMORY TO RECALL ANYONE'S NAME*
- *UTILIZE THE SUCCESS PRINCIPLES OF 'THINK AND GROW RICH'*

CHAMBER CALENDAR

MONTHLY MEETINGS

- 1st Mon:** Ambassador Committee @ Noon, Chamber Business Center 1306 Main St. Ste. 103
2nd Tues: Executive Committee @ 8:00am, Chamber Business Center 1306 Main St. Ste. 103
2nd Wed: Connections over Coffee @ 7:30am, Ramona Family Naturals 325 6th St.
3rd Tues: Board of Directors Mtg. @ 8:00am, Chamber 1306 Main St. Ste. 103
3rd Thurs: Mixer @ 5:30pm, Fix Auto Central Ramona 543 Main Street, Ramona CA 92065
4th Fri: Economic Development Comm. @ 8:00am, Chamber 1306 Main St. Ste. 103

COMMUNITY MEETINGS

MONTHLY MEETINGS

- 1st Thur:** Ramona Community Planning Group @ 7pm Ramona Library, 1275 Main Street
2nd Mon: Ramona Municipal Water District Board Meeting @ 2pm, Community Center
2nd Thur: Ramona Village Design @ 7pm, 2102 Main Street
2nd Sat: Ramona Bar Assoc., Free Legal Clinic, @ 10am Ramona Library, 1275 Main Street
3rd Wed: RREA Networking @ 4pm, www.rrea.org for location
3rd Thur: Ramona Unified School District Board Mtg. @ 7pm District Office 720 9th Street
4th Tues: RREA Speakers Presentation see www.rrea.org @ 8:30am Nuevo Grill 1413 Main St
4th Thur: Ramona Design & Review Board Meeting @ 7:30pm, Ramona Community Center
1st 2nd 4th 5th Thur: Business Network Exchange @ 7am, Nuevo Grill, 1413 Main Street
Every Tues: Ramona Rotary @ 12pm, Amici's Restaurant, 1429 Main Street
Every Sat: Ramona Kiwanis @ 7am, Ramona Mainstage, 626 Main Street

WELCOME NEW CHAMBER MEMBERS

- Dardeen Equipment and Materials
Jim Dardeen
- Farmers Insurance
Lyle Sprung Agency
Ronyt Sprung
- Rockl.T. Technologies
Christian McHugh

ADVERTISING

To advertise in the Chamber Business Community Newsletter, please call our office at 760-789-1311.

INSERTS

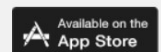
Inserts for the newsletter are due by the 25th of the preceding month, with a check for \$100 (\$55 for nonprofits) for each set of inserts.

DEADLINES

Deadline for all copy and advertising is the 5th of the preceding month.



Experience Ramona





1306 Main Street Suite 103, Ramona CA 92065



TAKE THE RAMONA TRAIL CHALLENGE



Keep Informed:
www.ramonaevents.com
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BE TOTALLY AMUSED AND EXCITED!
FIX AUTO CENTRAL RAMONA PRESENTS
CARNIVAL NETWORKING MIXER
 April 18, 2019
 5:30 PM to 8:00 PM
 FIX AUTO CENTRAL RAMONA
 543 MAIN ST, RAMONA, CA 92065